

VM Protect SKUs Retirement Announcement

Publish Date: April 15, 2022

What is happening and when?

Clumio is retiring the instance-based VM Protect SKUs. The last date that this SKU will be available for sale is July 31, 2022. Clumio will continue to offer VM protection under a new SKU.

Why is Clumio retiring the instance-based VM Protect SKUs?

As part of Clumio's ongoing commitment to simplified cloud data protection, we are standardizing our pricing model. Our goal is to provide a fair and customer-centric utilization model to ensure customers only pay for what they use.

How does this affect my organization and what actions do I need to take?

Clumio continues to provide turnkey data protection for VM datasets. For customers currently subscribed to instance-based VM Protect SKUs, your subscription will be supported to the end of the subscription term. For customers wishing to renew data protection for their VM datasets, you will be transitioned to a utilization-based subscription.

We recognize that some customers will see an increased cost with the new utilization-based model. In appreciation of your early commitment to Clumio, we will offer a one-time discount which can be applied broadly to all products to help make the transition smoother. Customers protecting multiple data sources will likely benefit from these discounts. For customers considering expanding coverage, this should help make your decision easier.

What are my migration options?

Prior to the expiration of current instance-based VM Protect license terms, Clumio will work with affected customers to provide an alternative credit-based renewal option using then current VM backup capacity usage information.

Affected SKUs	
VM Protect - 7-Year Retention - Monthly	1 TB VM Protect - 7-Year Retention - Monthly
VMC Protect - 7-Year Retention - Monthly	1 TB VM Protect - 1-Year Retention - Monthly
Clumio 3-Year VM Protect License	1 TB VM Protect - 30-day Retention - Monthly
Clumio 1-Year VM Protect License	1 TB Archive VM Protect - 7-Year Retention - Monthly
3-Year VM Protect	Test Dev VM Protect - 30-Day Retention - Monthly
1-Year VM Protect	Test Dev 1-Year VM Protect
1-Year VMC Protect	1-Year VM Protect-Software Only
6-Month VM Protect	1-Year VM Protect-Support Only
Ransom Protect - 30-Day Retention - Monthly	Deleted VM Retain - 7-Year Retention - Monthly
Replacement SKU	
Clumio Credit	

How can I get more information?

If you want to read about our overall approach when retiring products and features, please review our [Product Retirement Policy](#). Please refer to our [SaaS Terms of Service](#) with any questions about platform use and or restrictions. For additional questions, please reach out to your Account team or open a case with Clumio Support and we would be happy to discuss.